YOUR 2017 GRATITUDE REPORT
PROVAIL just celebrated a major milestone: Our 75th Diamond Anniversary. We’re extremely proud to reach such a momentous time in our history and know that it was possible thanks to you and others who share our values, goals, and beliefs about inclusion of people with disabilities.

In 1942, the organization that is now known as PROVAIL was founded by a group of parents searching for services for their children with cerebral palsy. Today, with your steadfast support, PROVAIL is a respected organization that remains dedicated to providing services to people with disabilities, helping them secure the tools needed to live the life they choose to live. It is also an organization leading a movement focused on inclusion.

In our 2017 Gratitude Report, we’re excited to share the stories of Jojo, David, and Wayne, who are thriving in their communities. Through their stories of progress, we showcase the life-changing work we accomplished this past year thanks to loyal supporters like you. Thank you for fueling progress and inclusion for people with disabilities.

With gratitude,

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WHO WE SERVE

A CLOSER LOOK AT YOUR IMPACT IN 2017

Mobility & Communication

- 100% of Speech and Occupational Therapy sessions include assistive technology services
- 99% of speech therapy clients use a speech generating device (SGD) to communicate
- 1/3 clients under the age of 18
- 58% of clients in the adaptive telephone program use an iPad for communication

Employment Services

- 99% Community Living Program residents who say they have the support needed to reach their goals
- 90% of students in the School to Work program secured employment within 6 months of exiting the program
- 9 OUT OF 10 New job placements in 2017
- 525 Total participants served
- 172 Total participants served
- 20% Food Service
- 27% Wholesale/Retail
- 22% Administrative
- 11% Industrial
- 20% Other

Home & Lifestyle

- 90% BrainSpace—the brand new assisted living home for Traumatic Brain Injury survivors—was completed
- January 2017
- 250 Hours Seattle BrainWorks members spent volunteering in the community
- 20%
- 27%
- 22%
- 11%
- 20% Other
Jojo is an energetic and curious five year old. He loves to read, play with his younger sister and tinker around with technology, which he also primarily uses to communicate.

When Jojo was a toddler, he was developing like any other child – babbling, running around and playing with toys. But when he was two years old, Jojo’s mother, Alem realized that Jojo’s behavior had changed. He wasn’t verbally communicating anymore. He was often silent, but would scream or cry when he was frustrated. Alem took Jojo to the doctor, who diagnosed him with Autism Spectrum Disorder (ASD).

After Jojo’s diagnosis, his family discovered PROVAIL and learned about the opportunities they had to help support Jojo’s communication development. Jojo works with Kelly, a Speech-Language Pathologist in PROVAIL’s Therapeutic & Assistive Technology Clinic. “Kelly has been amazing helping Jojo,” Alem says. “She’s been patient with him and always wants to see him succeed.”

Since Jojo is minimally verbal, Kelly suggested that Jojo build his language development using Alternative and Augmentative Communication (AAC): a different method of communicating for individuals who may have difficulty with spoken or written language. For Jojo, this alternative method involved using the Language Acquisition through Motor Planning (LAMP) application on his iPad to communicate. LAMP Words for Life is language program that supports people who may be minimally verbal or nonverbal. It is symbol-based, has voice output and is customizable to the language development of the user. Kelly incorporated LAMP during play-based therapy with Jojo, allowing him to build motivation and learn language quickly.

With support from Kelly, Jojo’s communication skills and behavior have improved tremendously. When he wants to share something, he uses the easily-recognizable symbols in LAMP and imitates the voice output. (continued on pg. 5)
MOBILITY & COMMUNICATION

MAXIMIZING INDEPENDENCE

PROVAIL’s Mobility and Communication services support children and adults with disabilities to maximize their independence at home, school, work, and in the leisure activities of their choice. Our clinical services create holistic solutions and promote the highest potential for learning and improving independence. Specialists work collaboratively with clients and their support teams to address their mobility and communication needs with innovative technology and creative therapy approaches.

COMMUNICATION

Being able to communicate with the world around you is the first step to living life by your own choices. With innovative communication tools and technology, children and adults with disabilities can access their community in a whole new way.

MOBILITY

Access to self-directed mobility from a very young age is vital to supporting children, youth and adults with disabilities throughout all stages of life by creating a path of greater possibilities.

(continued from pg. 4)

Over the holidays, Alem shared that Jojo was able to sit and enjoy a family meal for the first time ever. He also told his family a funny joke using LAMP, and everyone enjoyed it.

What’s next for Jojo? Thanks to your support, he’ll continue to work with Kelly, to increase the complexity of his communication so he can clearly express his opinions and feelings, rather than resorting to nonverbal behaviors like screaming and crying when he’s frustrated. His mother also hopes that through this progress, he will be able to use LAMP to communicate in all aspects of his life: at school, with his extended family, and at church.

FOCUS AREA OUTCOMES

In partnership with the community, PROVAIL will ensure that, in King and Snohomish Counties:

• All children entering school-based services are evaluated for their mobility and communication needs.

• All high school graduates have the mobility and communication tools they need to be successful in the next stages of their life.

(continued from pg. 4)
David Working towards achieving his goals with your help

PROVAIL’s Employment Services team creates and supports meaningful work opportunities for people with disabilities so all people can enjoy an inclusive workplace and community. This was David’s experience, thanks to your generosity.

When David was in high school, he was often bullied because of his disability, but that did not stop him from working hard and graduating. After he completed high school, he enrolled in Everett Community College and earned a degree in Business Technology and an Office Support Certification. With the skills he learned in his classes, David wanted to pursue a career at a technology company after he graduated. But with no prior work experience, it was difficult for David to find employment in that field, and was left unsure about his next steps to pursue his career goals.

That’s when David met Andrea, his PROVAIL Employment Consultant, who helped him create a career and job search plan. Because tech-related employment opportunities were sparse for David, Andrea suggested that he pursue a position as a cashier at the Lowe’s Home Improvement in Lynnwood. “It did not exactly fit what he wanted to do professionally,” Andrea says, “But it was a good start for him to gain experience.”

David landed a job as a seasonal cashier at Lowe’s in March 2017. When you ask David what he thinks about his job, he says, “I really love it here. I enjoy what I do.” After about four months, Lowe’s promoted David from seasonal to a permanent employee, due to his efficiency and accuracy when handling transactions at the cash register. David is also great with customers; he is bilingual in Russian and English, and often translates for customers when they need help. “David is a great employee,” says Lowe’s Store Manager, Matthias. “He learns incredibly fast and we’re glad to have him a part of the team.”

David has great relationships with his coworkers too. (continued on pg. 7)
EXPLORE THE POSSIBILITIES

For a person with a disability, a job is much more than a paycheck. It’s having the opportunity to go to work every day to be around people who miss you when you’re gone, expect you to come in on time, celebrate milestones, and form relationships with you.

At PROVAIL, we connect quality businesses to quality employees. Our Employment Services provide School-to-Work transition support, vocational assessments, individualized job placement, job coaching, and supported employment for youth and adults with disabilities.

EMPLOYMENT

For many of us, our job is a part of who we are. To have meaningful, community-based paid employment is central for many to live the life they choose to live. With the right job and support, anyone can work.

TRANSITION

The journey to employment starts before adulthood. Through Transition Services, youth explore career possibilities through work experience leading to employment of their choice. The goal for Transition is to have community-based, paid employment in place before June of a student’s last year.

(continued from pg. 6) Danny is one of David’s friends at work, who is also a PROVAIL supported employment participant. Danny and David were hired at Lowe’s at the same time and became permanent employees in the same month. With his other coworkers, they often joke around about David finally meeting a girl, talk about his weekend plans and always notice when David gets a haircut.

Now that he earns a paycheck, David is helping his family pay bills and is saving up for a new, larger bed in his room. Eventually, David looks forward to pursuing an office job and move out on his own. For now, he enjoys where he is and appreciates the professional experience and social skills he’s gaining through his current position.

FOCUS AREA OUTCOMES

In partnership with the community, PROVAIL will ensure that in King and Snohomish Counties:

• The rate of employment for students with disabilities graduating from high school – not choosing to pursue higher education – mirrors the rate of their counterparts without disabilities.

• The employment rate of people with disabilities is double the rate of 2013 by 2018.
Wayne was an outdoor enthusiast. He loved to run, hike and his favorite activity: rock climbing. But in the summer of 2014, the hobby he loved the most ultimately changed his life. Wayne was involved in a rock climbing accident in Colorado, suffering many broken bones and trauma to his lungs, neck, and especially his brain. The first year after Wayne’s accident were extremely difficult for Wayne and his family. They were unsure if Wayne would ever have any meaningful quality of life. But with the support of his family, friends and resources such as PROVAIL, Wayne is reaching new heights in his progress towards recovery.

Wayne is a Seattle BrainWorks member and a BrainSpace resident. Both are programs of PROVAIL that help people who experienced a traumatic brain injury (TBI) reintegrate as happy and successful members of their community. Seattle BrainWorks provides enriching classes and activities focused on helping TBI survivors obtain and retain employment. It also offers a social space for members to interact with others who have experienced traumatic brain injuries, so they aren’t alone in the recovery process. BrainSpace opened in January 2017 with support from community members like you, and is a 12-bedroom facility that houses low-income TBI survivors—including veterans—and provides resources such as therapy and nursing services.

When Wayne first began coming to BrainWorks, he had severely limited movement and depended on a caregiver to help him participate in activities. He also was minimally verbal, and when he did talk, he would often answer by saying “yes” or “no” and would scream out when he was frustrated or uncomfortable. But with the help of Seattle BrainWorks Floor Coordinator Jake, Wayne created a plan to improve his mobility, independence and communication.

To increase his mobility, Wayne attended yoga and dance classes at Seattle BrainWorks. To improve his communication, Wayne practiced role-playing conversations with Jake, so he would be prepared to converse with other (continued on pg. 9)
(continued from pg. 8) Seattle BrainWorks members. Wayne also became interested in another form of communication: writing. Wayne enjoys writing because it helps him express his feelings and increases his comprehension.

And with BrainSpace, Wayne and his sisters are impressed with what the TBI assisted living home has to offer. "Wayne needs to be around others who are like him and who are improving every single day," says Betsy, Wayne’s eldest sister. "BrainSpace does just that and we love it."

When Wayne is at home, he enjoys jigsaw puzzles, word search, reading and playing basketball, which all help contribute to his progress by increasing dexterity and memory retention. "I like BrainSpace. They support me," Wayne says. "I feel independent here."

Wayne has his own plans to become more independent and do many of the activities he enjoyed before his accident. "I want to go to the store, jog and get back to rock climbing," says Wayne.

When Wayne’s sisters look to the future, they are optimistic. "Wayne has grown so much since his accident," Jen states. "We honestly didn’t think it was possible. But it’s given us a whole new perspective on rehabilitation."

**STRENGTHENING INDEPENDENCE IN THE COMMUNITY**

People with disabilities deserve the opportunity to live as full members of their community from day one. PROVAIL supports individuals to live as independently as possible, so they don’t just live in their community, but are a part of it. In the Puget Sound, we have come a long way in what services are available, but we have a long way to go to build a truly inclusive community for people of all abilities. Together, we can break down barriers so that people with disabilities can live, work, and play in the community of their choice.

**HOME**

We envision a world where people with disabilities can live as independently as possible and truly become a part of a community of their choosing.

**LIFESTYLE**

All people, no matter their ability, should have access to supported housing, health, leisure and wellness options in their community.

**FOCUS AREA OUTCOMES**

In partnership with the community, PROVAIL will ensure that in King and Snohomish Counties:

- People with disabilities have options that support their health and wellness that are comparable with options available to those without disabilities.

- All adults with disabilities have a community-based, supportive housing option available to them.
FINANCIALS AND DONORS

Figures included represent financials from PROVAIL’s fiscal year ending June 30, 2017.

REVENUE

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<thead>
<tr>
<th>Service</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community Living Program</td>
<td>$ 7,061,512</td>
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<tr>
<td>Employment Services</td>
<td>$ 3,854,733</td>
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<tr>
<td>Fabrication Division</td>
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<tr>
<td>Therapeutic Clinic</td>
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<tr>
<td>Seattle BrainWorks</td>
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<tr>
<td>Community Support</td>
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<td>Other Income</td>
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Total Revenue $16,323,872

EXPENSES

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<td>Administration</td>
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Total Expenses $16,255,913

2017 Donors

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Figures included represent financials from PROVAIL’s fiscal year ending June 30, 2017.
Donors included gave during PROVAIL’s Fiscal Year 2017: July 1, 2016 - June 30, 2017

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